

NETWORK & STUDY

ONLINE - FACULTY LED



ARGENTINA
FOR ALL



Argentina for ALL is a company that organizes customized academic missions in Buenos Aires, within a coworking space called Huerta CoWorking. During their stay, students will be able to meet entrepreneurs and professionals and develop a triple-impact business, a consulting plan, or a research project.

They can also receive training at a local university, earning a certificate.

FACULTY LED GOALS

- Present the coworking ecosystem
- Connect with entrepreneurs and network
- Develop a consultancy plan or personal project
- Deliver high-quality training proposals

02. FORMATION - OPTION A

PROGRAMS

- Leadership & Negotiation
- International Networking
- Artificial Intelligence
- Emotional Intelligence
- Law



PROFESSORS

- From the university or provided by Argentina for ALL
- Professors from the university can participate remotely through online sessions.

A

LEADERSHIP AND NEGOTIATION PROGRAM

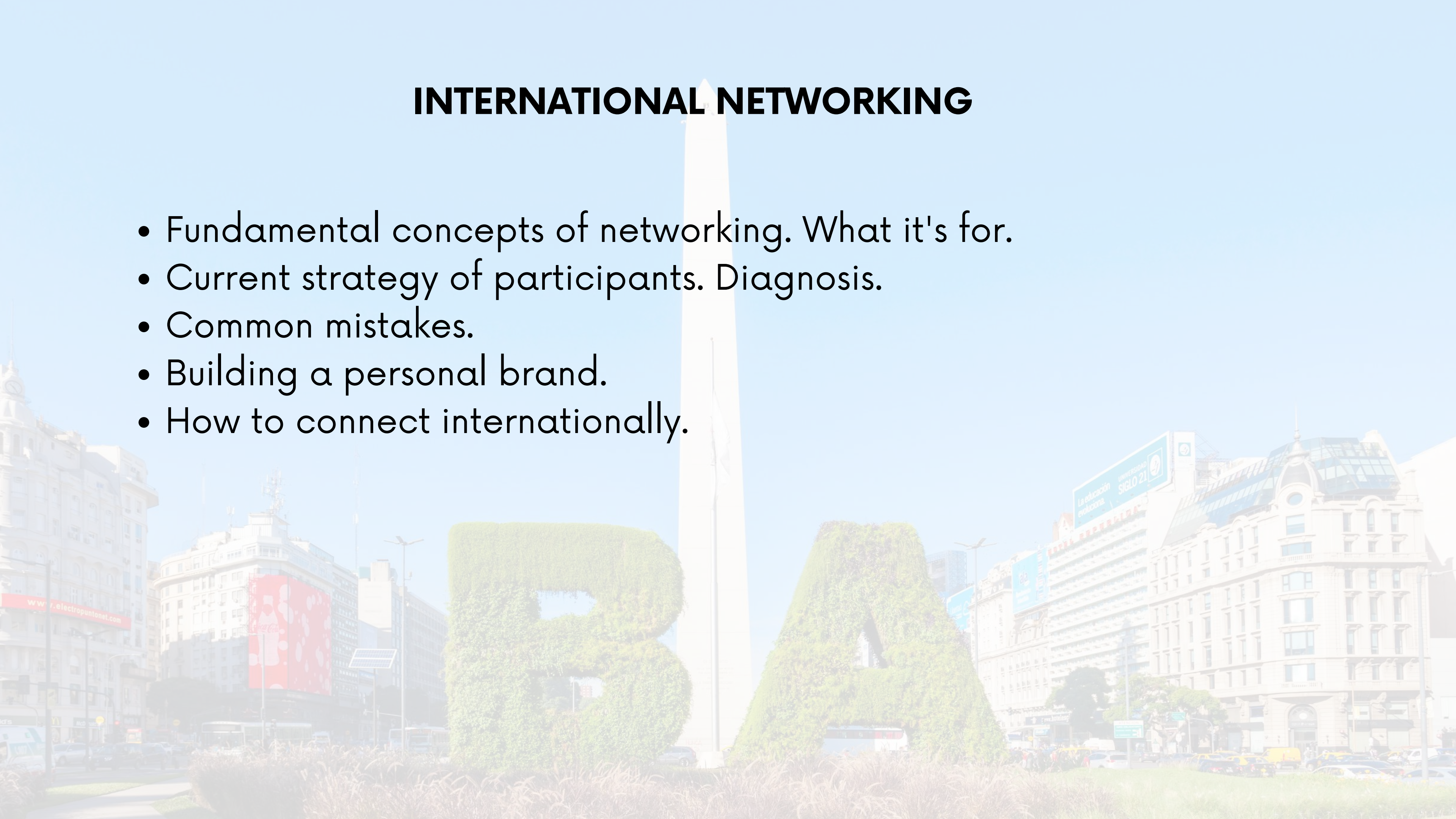
- Introduction to Effective Leadership in the Latin American Context
- Leadership Styles and Their Application in Different Organizational Cultures
- Developing a Personal Vision and Mission as a Leader
- Assertive Communication and Active Listening
- Conflict Resolution and Decision-Making

EMOTIONAL INTELLIGENCE PROGRAM

- Fundamental concepts of emotional intelligence
- Self-awareness and emotional self-regulation
- Empathy and its importance in leadership
- Stress management and resilience in high-pressure environments

INTERNATIONAL NETWORKING

- Fundamental concepts of networking. What it's for.
- Current strategy of participants. Diagnosis.
- Common mistakes.
- Building a personal brand.
- How to connect internationally.



ARTIFICIAL INTELLIGENCE FOR PRODUCTS

- Design intelligent, user-centered products. Learn to integrate AI at every stage of product development to create agile, ethical solutions with real impact. From idea to impact: AI applied to product development. Master tools and methodologies to ideate, prototype, and validate AI-powered products responsibly and efficiently. Develop AI-powered products that generate value. Optimize design, research, and validation processes by applying generative AI and digital tools that accelerate innovation. Lead AI innovation at every stage of the product lifecycle. Gain a comprehensive understanding that combines strategy, ethics, and practical application in real-world design and management projects.

ARTIFICIAL INTELLIGENCE FOR ENTREPRENEURS

- AI Opportunity Map for Your Business
- 5 Processes Every SME Can Automate Today
- Professional Prompting: The Most Valuable Skill of 2026
- How to Double Your Lead Response Capacity Without Adding Staff
- Content Generation and Complete Campaigns in Minutes
- AI for Qualifying and Automating Lead Follow-Up
- 30-60-90 Day Adoption Plan for Your Team
- How to Measure the Real Impact of AI with Concrete KPIs
- Customized Roadmap Based on Your Company's Area and Size
- How to Determine if Your Company Needs Prompts, Automations, or Agents

MERGERS AND ACQUISITIONS (M&A)

- Introduction to M&A: Types of transactions (asset deals vs. share deals) and the underlying economic rationale.
- Legal due diligence: What is reviewed, why it matters, and how it impacts the price.
- Transaction structure: Price, adjustments, earn-outs, and protective mechanisms.
- Key contracts: SPAs, NDAs, LOIs, and critical clauses (representations and warranties, indemnities).
- M&A negotiation: Real-world dynamics between buyer and seller. Closing and post-closing: Common risks, integrations, and contingencies.

INTELLECTUAL PROPERTY IN BUSINESS AND STARTUPS

- What can be protected: trademarks, software, designs, content, know-how.
- Trademark registration: registrability criteria, Nice classes, and protection strategy.
- Common mistakes when choosing and using a trademark (and how to avoid them).
- Protection of know-how and trade secrets: confidentiality agreements and key clauses.
- Intellectual property in dealings with third parties: employees, freelancers, agencies, and influencers.
- Trademark disputes and defense of rights: oppositions, INPI hearings, and strategies.

INTRODUCTION TO THE JUDICIAL PROCESS AND CONFLICT RESOLUTION

- Stages of the judicial process in Argentina: complaint, service of process, evidence, and judgment.
- Differences between civil/commercial, labor, and arbitration proceedings.
- Actual costs and timelines of litigation: impact on businesses.
- Evidence in court: the value of contracts, emails, and documentation.
- Precautionary measures: risks and effects (seizures, injunctions, etc.).
- Resolution strategies: negotiation, mediation, arbitration, and litigation.
- How to prevent conflicts from a legal standpoint to avoid going to court.

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AI Specialist

CHRISTIAN MOLFA

Worked for Mercado Libre



AI Specialist

JULIAN MEDINA

CEO at SourcingUp



Legal Specialist
GONZALO EIRAS
Founder of Marei



02. FORMATION - OPTION B

SPANISH CLASSES



- Classes will be conducted by Vos Buenos Aires Spanish School.
- There will be one professor for beginners and another for intermediate–advanced students.
- Credits may be granted if necessary.
- The concepts outlined on the next two pages serve as guidance for both students and professors; however, they will be adapted to the group's needs throughout the course.

BEGINNER LEVEL

A1 – Beginner: At this level, students are starting their journey in the Spanish language. They can understand and use familiar and everyday expressions, introduce themselves and others, answer simple questions, and interact at a basic level as long as the other person speaks slowly and clearly.

A2 – Elementary: Students at this level can communicate in simple and everyday situations that require direct exchanges of information related to common topics and basic needs such as shopping or going to the doctor. People at this level can talk about themselves and their environment in the past tense.

INTERMEDIATE - ADVANCED LEVEL

B1 – Intermediate: Here, students are capable of understanding and producing simple texts in familiar situations. They can participate in conversations on familiar topics, express personal opinions, deal with problems that may arise when traveling in Spain or another Spanish-speaking country, describe experiences, dreams, and ambitions, as well as opinions and plans.

B2 – Upper Intermediate: At this level, students have a good command of Spanish and can understand complex texts, participate in more advanced discussions on a variety of both concrete and abstract topics, express themselves fluently and spontaneously in social interactions with native speakers, and produce clear and detailed texts on various topics, expressing advantages, disadvantages, and their personal opinion. Level B2 is required in many universities to study in Spain.

C1 – Advanced: Students at this level have a high degree of fluency and accuracy in the language. They can understand extensive and complex texts, as well as express themselves fluently and structurally in formal and informal situations, demonstrating fluency and spontaneity.

02. TIME TO CHOOSE A PROJECT

- **Consultancy:** Local entrepreneurs will present their businesses directly to the students, offering an inside look into real-world challenges and operations.
- **Entrepreneur:** Students will have the opportunity to develop their own startup or business idea as part of the program
- **Research:** They will undertake fieldwork with predefined objectives, aimed at enhancing their careers. This will involve visiting peers, relevant government agencies, and the entire ecosystem surrounding their profession.

BUSINESS PLAN

yuki
YOUNG
UNIQUE
KREATIVE
INDIVIDUALS

ADRIANA RUIZ, MÓNICA GARCIA,
ANDRÉS VILLEGAS Y CARMEN CUADRA



03. MEETINGS WITH ENTREPRENEURS

- **Flashmentoring:** Local entrepreneurs will mentor students with the projects they have created in Buenos Aires.
- **Conference:** Students can engage entrepreneurs by asking open-ended questions focused on their startup's story, challenges, and future vision.



¿Qué es
Encuentro?



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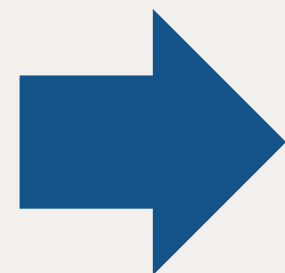
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04. ADAPTABILITY

This program is fully adaptable and can be tailored to meet the specific needs, academic standards, and learning objectives of a partner university. For example:

Psychology Students will benefit from a tailored experience that connects theory with real-world practice in the fields of mental health, organizational behavior, and social impact.

Architecture Students will engage in a hands-on learning experience that connects them with the built environment, sustainability, and city development in Buenos Aires.



CONTACT US FOR ANOTHER CAREER



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DE EL SALVADOR

Course Day



16:00 to 16:40

Time to work on the project and company meetings

17:00 to 20:00

Class

Project Day



16:00 to 20:00

Time to work on the project and company meetings

Last Day



09:00 to 13:00

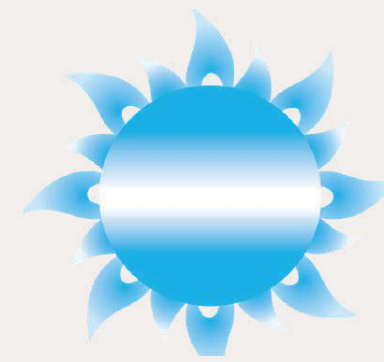
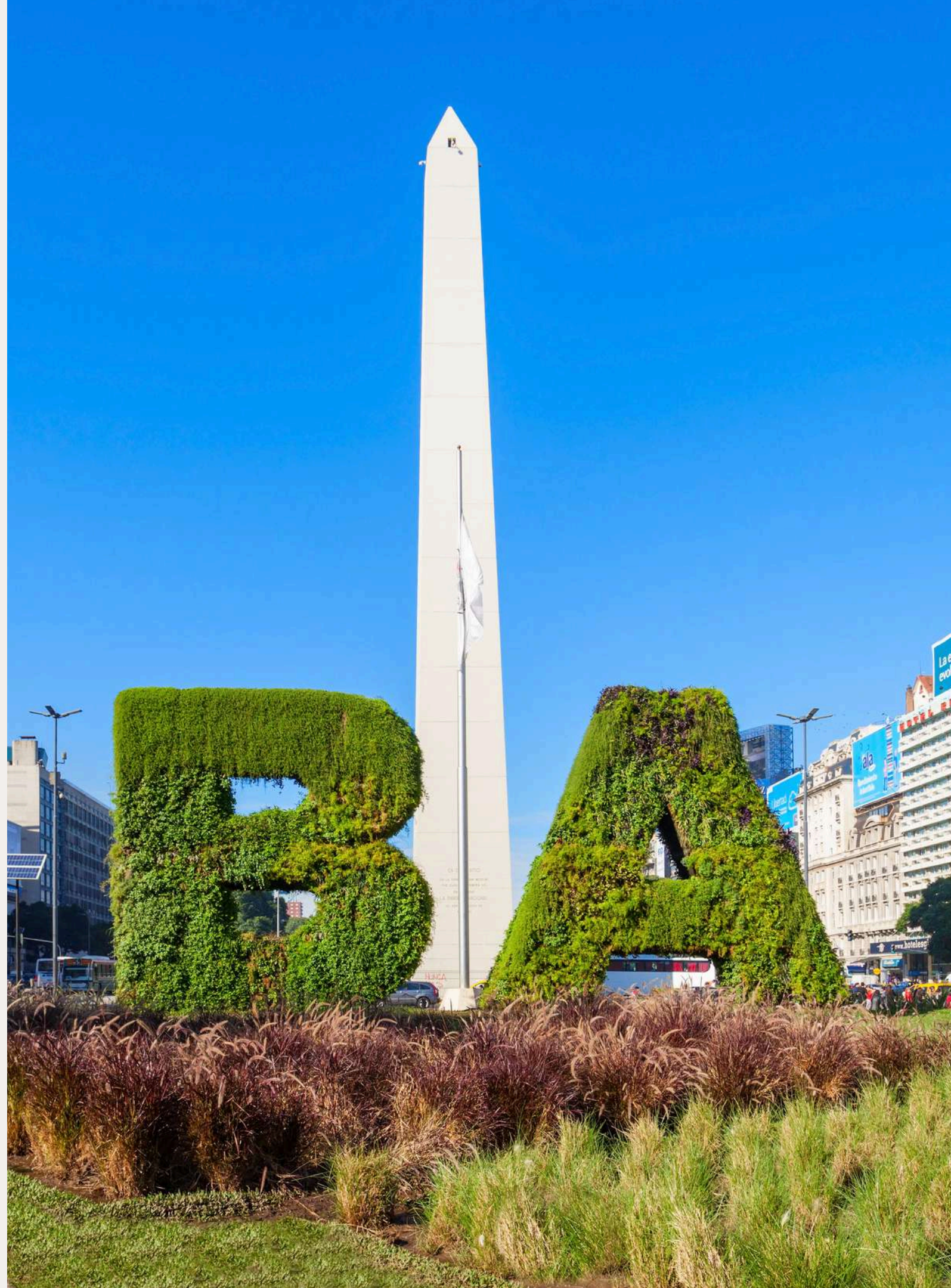
Time to show the project you have been working on

1 WEEK PROGRAM

- 3 meetings with entrepreneurs (60 minutes each) minimum. Open discussion and Flash Mentoring.
- 2 sessions (3 hours each) to work on the project.
- 3 courses with Argentine professors (3 hours each).
- Project review.
- 1 session to present the project.
- 24/7 staff support.
- Virtual format.
- Company meetings will be in english.

TWO WEEKS PROGRAM

- **6 meetings with entrepreneurs (60 minutes each) minimum.**
Open discussion and Flash Mentoring.
- **4 sessions (3 hours each) to work on the project.**
- **5 courses with Argentine instructors (3 hours each).**
- Consultancy or entrepreneurship project evaluation.
- 1 session to present the project.
- 24/7 staff support.
- Virtual format.
- Company meetings will be in english.



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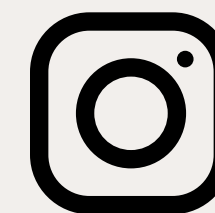
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